

Nikolai Popov

Senior ERP Business Analyst | Systems Analyst | Full-Cycle ERP Delivery | Payment Systems & Fintech | TOGAF 9

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SUMMARY: Senior Business Analyst with 15+ years of full-cycle ERP and financial systems delivery across manufacturing, FMCG, mining, and payment systems. Finance and controlling domain depth from 10 years as Chief Economist before moving into ERP consulting - brings business-side fluency that most BA candidates develop on the IT side only.

Recently closed: ERP migration for Imperial Brands subsidiary (2 BUs, 300 users, 11 functional domains, federal regulatory compliance) - full requirements-to-UAT lifecycle under multinational governance. Currently active: locomotive plant ERP program (LKZ, Kazakhstan) under Wabtec Corporation (US) governance.

SAP R/3 CO/FI since 2006; SAP C_TS4CO_2023 in progress (exam: August 2026). TOGAF 9 Foundation course completed. Payment systems background: contributed to SRS development for payment processing platform (e-wallet operational accounting, fee and commission accrual logic, MFS integration and CBS integration via SOAP). Functional specification, as-is/to-be process design, backlog management, UAT - full BA lifecycle across all major projects.

ERP Platforms: SAP R/3 (CO/FI · CO-PA) | SAP S/4HANA (migration awareness) | 1C:ERP Enterprise Management 2.x | 1C:WMS | 1C:Holding Management | BIT.Finance

Methodology & Delivery: Requirements Elicitation | Functional Specification | As-Is/To-Be Process Design | Backlog Management | UAT | Stakeholder Workshops | User Training | Process Decomposition | Gap Analysis | ARIS (eEPC, BPMN) | TOGAF 9 | ALM / Collaboration Tools (Jira, Confluence) | Integration Scoping | SQL

Payment & Integration: E-Wallet Operational Accounting | Fee & Commission Accrual Logic | MFS Integration (Mobile Financial Services) | CBS Integration (SOAP) | Transaction Processing Requirements | Payment Platform SRS

Functional Domains: Manufacturing Finance & Controlling | Production Costing | Cost Centre Accounting | Procurement-to-Pay | Warehouse & Logistics | Statutory & Management Accounting | Budgeting & Treasury | Payment Operations | Digital Wallet Accounting

Industries: Fintech & Payment Systems | Manufacturing (Automotive · Chemical · Tobacco · Locomotive) | Mining & Processing | FMCG | Shipbuilding

PROFESSIONAL EXPERIENCE

PROF-IT GROUP (April 2017 – Present)

Moscow, Russia

IT consulting firm specialising in ERP implementation for industrial enterprises.

Senior Business Analyst / Functional Lead - LKZ (JSC Lokomotiv Kurastyru Zauyty)

Astana, Kazakhstan (July 2025 – Present)

700 employees · 150 ERP users · 20-person functional team · International team across Russia and Kazakhstan · Wabtec Corporation (US) governance

- Led as-is/to-be process design across 4 functional domains: production, warehouse, procurement, and accounting
- Defined functional specifications and aligned requirements with distributed stakeholders across Russia and Kazakhstan
- Delivered to date 4 milestones: prototyping, development, SIT/UAT, Go-live

Senior Business Analyst / ERP Functional Lead - International Tobacco Group (Imperial Brands)

Moscow & Volgograd (July 2022 – December 2024)

2 business units · 300 ERP users · 15-person functional team under direct lead · Multinational governance (Imperial Brands group)

- Delivered full-cycle ERP migration from SAP/QAD to 1C:ERP across 11 functional domains: production, warehouse & logistics, statutory and management accounting, procurement, sales, PLM integration, electronic document management, track-and-trace, tax monitoring
- Led complete BA lifecycle across all domains: requirements elicitation, to-be process design, functional specification, backlog management, UAT, go-live
- Integrated Federal Tax Service systems (AIS Tax-3/GNIVC), national track-and-trace platforms (GIS MT, SUZ), PLM systems, Mobile Smarts warehouse platform, and shop-floor equipment - all regulatory compliance deadlines met

Earlier PROF-IT projects:

- Solution Architect, Khimvolokno Plant, Hrodna, Belarus (Apr 2020–Mar 2022): ERP implementation for synthetic fiber manufacturing - budgeting, strategic planning, cost management, payroll & HR, procurement (1C:ERP 2.4)
- Lead Consultant, United Shipbuilding Corporation, St Petersburg (Oct 2018–Apr 2020): Accounting integration and legacy financial data migration for 10 plants.
- Lead Consultant, BelGee (Geely JV), Zhodino, Belarus (May 2017–Sep 2018): Full-cycle ERP implementation for Geely automobile production and distribution JV - budgeting, management accounting, treasury (1C:ERP 2.2)

Express-Project LLC (February 2017 – April 2017)

Moscow, Russia

ERP and finance automation consultancy.

Consultant-Developer

- Implemented treasury and budgeting automation (BIT.Finance) for an international family office based in Cyprus - delivered in an English-language business environment

Koderline (January 2015 – March 2017)

Moscow, Russia

IT consulting firm delivering ERP, finance automation, and payment systems solutions on 1C and proprietary platforms.

Consultant → Consultant-Developer

- Contributed to SRS development for the RuCard AURA payment platform — processing operations subsystem (Nov 2016–Jan 2017): operational accounting and control of e-wallet transactions; fee and commission accrual logic covering five commission types (aggregator/supplier reward, aggregator/supplier commission, agent commission, processing fee, bank commission); integration with MFS (Mobile Financial Services) for customer and wallet data import, and outgoing transaction flows (RIRTS, IPSP, CyberPlat, e-wallet top-ups); integration with CBS (Core Banking System) via SOAP for incoming fund registers from BPAs and banks, and account posting data.
- Additional ERP and finance automation projects across treasury, budgeting, management accounting, service management, and transport logistics. Key clients: Master Group, ALFA-Service, Stroytransgaz, Avignon LLC

METINVEST HOLDING LLC (June 2012 – June 2014)

Donetsk, Ukraine

Large vertically integrated mining and steel group.

Controlling Expert, Finance Transformation Directorate - SAP Business Process Transformation Program

- Business-side lead for SAP R/3 CO domain: modelled to-be processes in ARIS (eEPC) across cost planning, product costing, standard costing, actual cost accounting, and profitability analysis (CO-PA)
- Managed test scenarios in SAP Solution Manager; validated SAP BW analytical reporting
- Participated in integration testing and UAT across CO and FI domains; supported CO go-live at trading business unit

PJSC Dokuchaevsk Flux-Dolomite Plant (June 2002 – May 2012)

Donetsk, Ukraine

Mining and processing enterprise.

Chief Economist | Progression: Economist (2002) → Head of Cost Management Centre (2006) → Chief Economist (2006–2012)

- Business-side lead for SAP R/3 CO/FI implementation: designed cost allocation methodologies, end-to-end product cost models covering the full production chain, and top-down/bottom-up budgeting processes
- Managed Planning & Economic Department (6 FTE) and Cost Management Centre (5 FTE)
- Reduced financial and operational reporting cycle time by implementing automated cost accounting models and SAS-based analytical reporting, freeing department capacity for real-time variance analysis

EDUCATION

Donetsk State Institute of Artificial Intelligence

Donetsk, Ukraine

Bachelor of Applied Science (Specialist) - Applied Mathematics (1999 – 2004)

CERTIFICATION / COURSES / LICENSES

TOGAF® 9 | Course | Skill-Up Technologies | April 2022 | Credential ID: 3373119

SAP C_TS4CO_2023 Controlling with SAP S/4HANA | In progress - exam scheduled: August, 2026

ADDITIONAL INFORMATION

- Languages: English (B2 - professional working), Russian (native)
- Open to relocation. Work permit sponsorship required.